The Great Acquisition Reset

Reform, Resilience, and the Future Workforce

Featuring perspectives from GovCon industry leadership and the Department of the Air Force leadership

[Moderator / Event Name] • [Date]

MEET THE PANEL

Two Vantage Points on Acquisition Reform



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THREE TRENDS DEFINING THE FUTURE

Where Acquisition Reform Is Headed



TREND 01

From Compliance to Mission Outcomes

- Contracting professionals move from rule interpreters to business advisors
- Emphasis shifts to risk management and strategic decision-making
- Plain-language rules replace non-statutory, prescriptive requirements



TREND 02

Innovation as a Workforce Multiplier

- Automated acquisition workflows reduce manual, repetitive work
- AI-enabled market research accelerates pre-award analysis
- Digital contracting platforms improve data visibility end to end



TREND 03

Talent Remains Our Greatest Advantage

- Success requires fluency across PM, cyber, engineering, and finance
- Communication and adaptability rival technical expertise
- Industry partners are collaborators, not just counterparties

KEY TAKEAWAYS

What the Future Contracting Professional Needs



Judgment over compliance

Lead with mission outcomes and risk-informed decisions.



Technology as multiplier

Adopt tools that extend a lean workforce's reach.



People are the advantage

Invest in collaboration, communication, and leadership.

Thank you — questions welcome.

STAY CONNECTED

Continue the Conversation on LinkedIn



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Connect with the panelists to keep talking acquisition reform after today.