

Simplifying Zero Trust Architecture

For the Warfighter

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Who is Brandon?



- Customer Delivery Architect at Cisco Systems
- CCIE & CISSP certified
- 15 years in the industry
- Assists DOD agencies with ZTA and C2C





Agenda

- Kick Off and Zero Trust Overview
- Marketing Ruins Everything
- Voice of the Customer-Use Case Challenges
- The ZT Journey
- An Action Plan
- Zero Trust Lifecycle Approach
- Conclusion

Fundamental Takeaways!

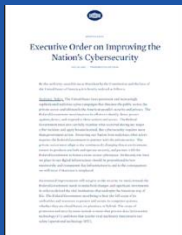
- Do not get caught up in marketing hype
- The Zero Trust Principles (aka Tenets & Pillars)
- Eat the elephant however you want
- Make the most use of what has already been purchased
- Develop a process
- Do something!



Public Sector Mandates

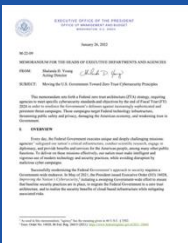
Civilian - 2024 Actions

Executive Order 14028 May 2021



- Achieve specific Zero Trust goals
- Submit a Zero Trust Implementation Plan
- Establish a Zero Trust Program Lead

Memorandum 22-09 January 2022



Specific Actions Completed by FY 2024

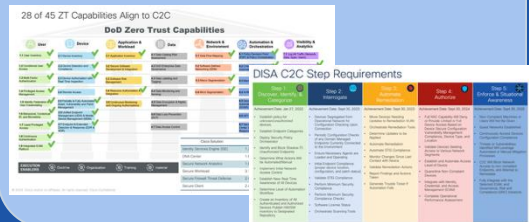
Centralized Integrated IAM Platform	Asset Inventory	Application Inventory	Automated Monitoring and Response of Categorized and Labeled Data
Phishing Resist MFA	Deploy Endpoint Detection and Response	Application Authorization Monitoring and Analysis	
Implement Password Best Practices	Encryption (DNS & HTTPS)	Ongoing Security and Vulnerability Testing & Analysis	
Device & Identity Authentication Context	Network, Application/Workload Segmentation	Deploying Cloud Applications and Immutable Workloads in Cloud Environments (DevSecOps)	Work towards ML/AI based continuous monitoring, detection and response

DoD – 2027 Targets

DOD ZT Strategy & Execution Roadmap FY 2027 Target Level – 91 Activities



Comply to Connect (C2C)



Zero Trust Principles (aka Tenets & Pillars)

- Never Trust, Always Verify
- Least Privilege Access
- Assume Breach
- Micro-Segmentation
- Continuous Monitoring and Validation
- Identity and Device-Centric Security
- Dynamic Policy Enforcement



Zero Trust Easy Button

There is no switch to simply enable Zero Trust

- No single product covers all Zero Trust use-case
- Most vendors only touch a small piece of the spectrum

There is no benefit to wait until you believe you have a complete Zero Trust solution before starting!

- Zero Trust involves many facets of the business
- Zero Trust is an iterative and additive process
- Zero Trust (and Security) is continuous



Marketing Ruins
Everything!

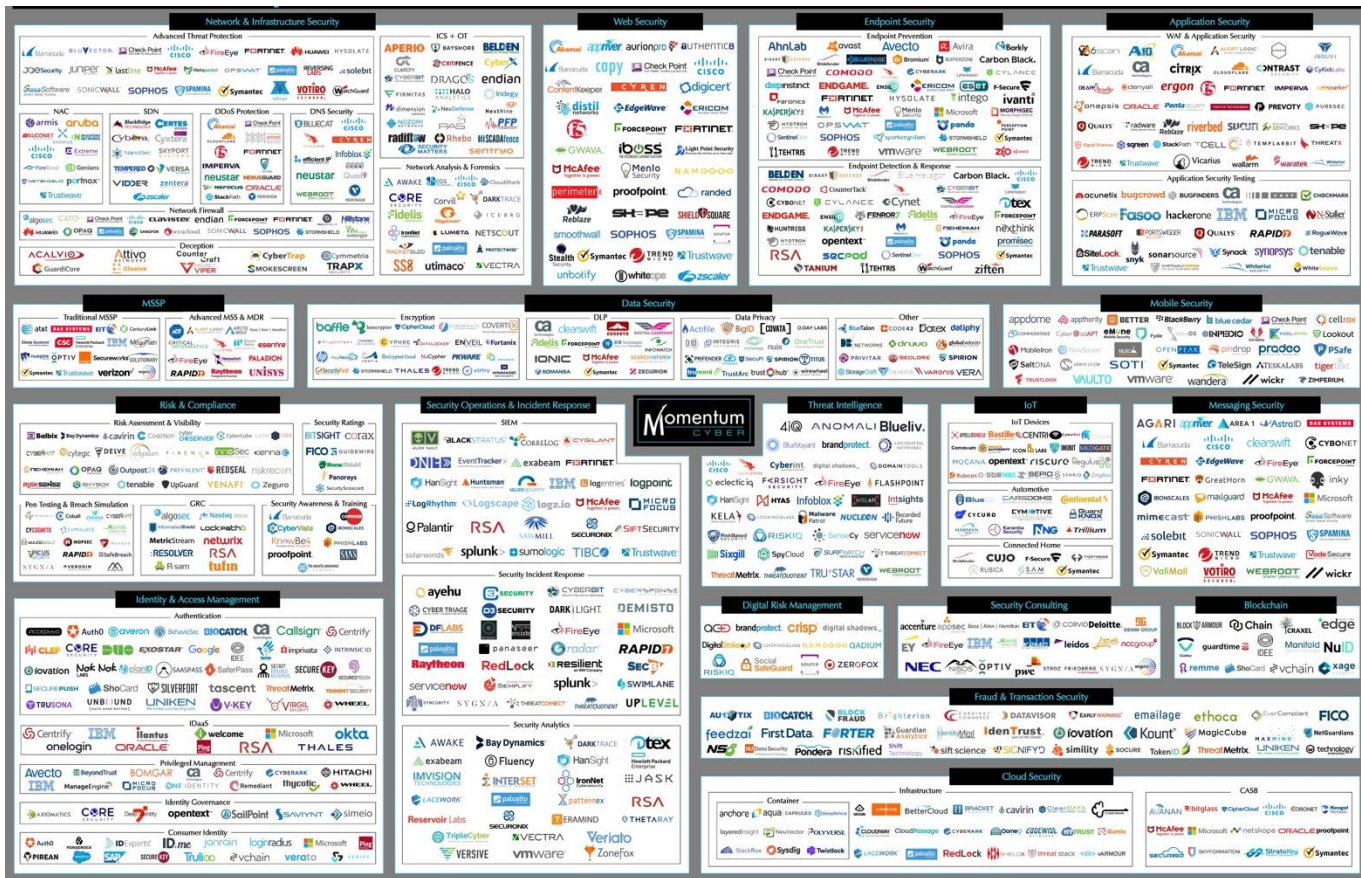




...and many more

Every company
that has a security
product magically
solves Zero Trust
now

And There Are a Lot of Them



ZTA Market:
2024: \$38B+
2027: \$60B+

And They View It Differently



It's segmentation



It's ZTNA



It's endpoint security



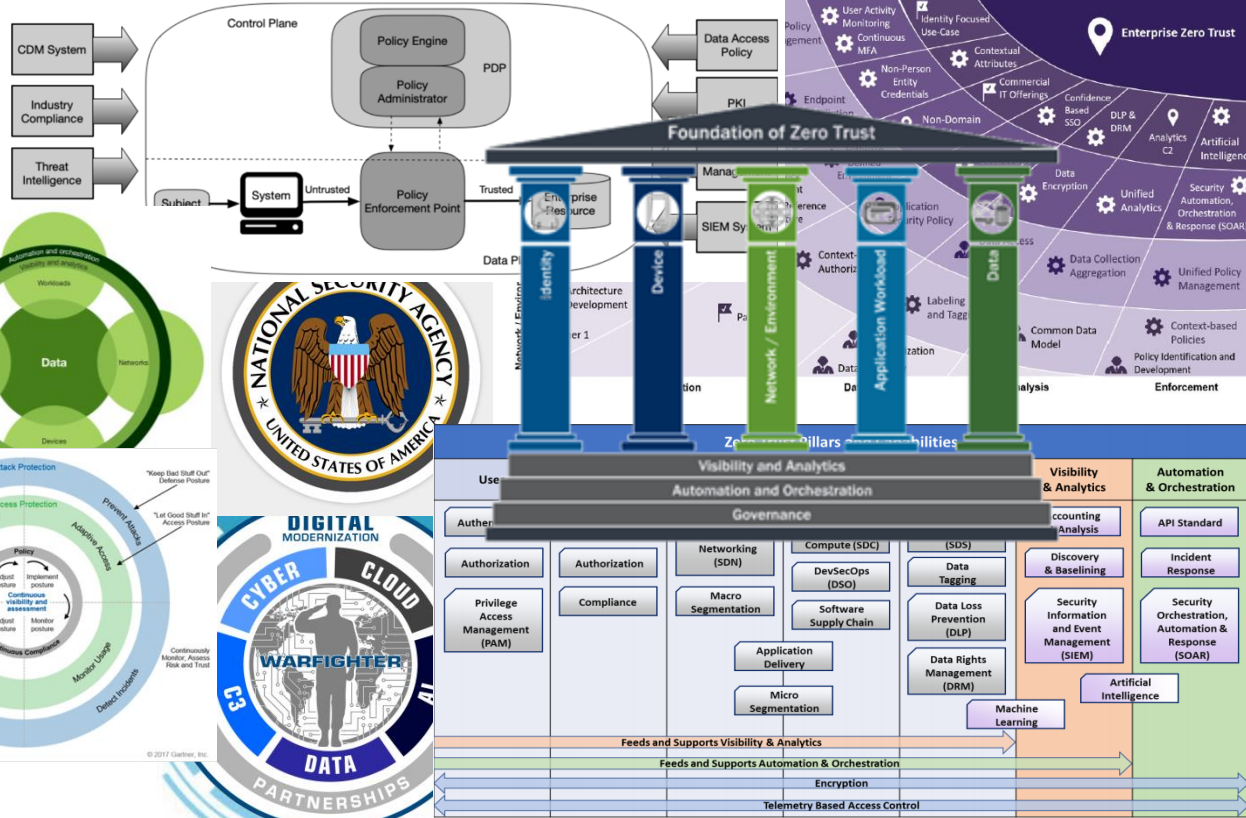
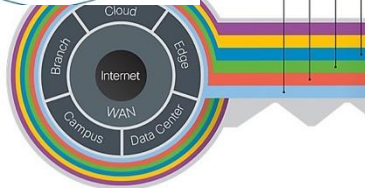
It's firewall



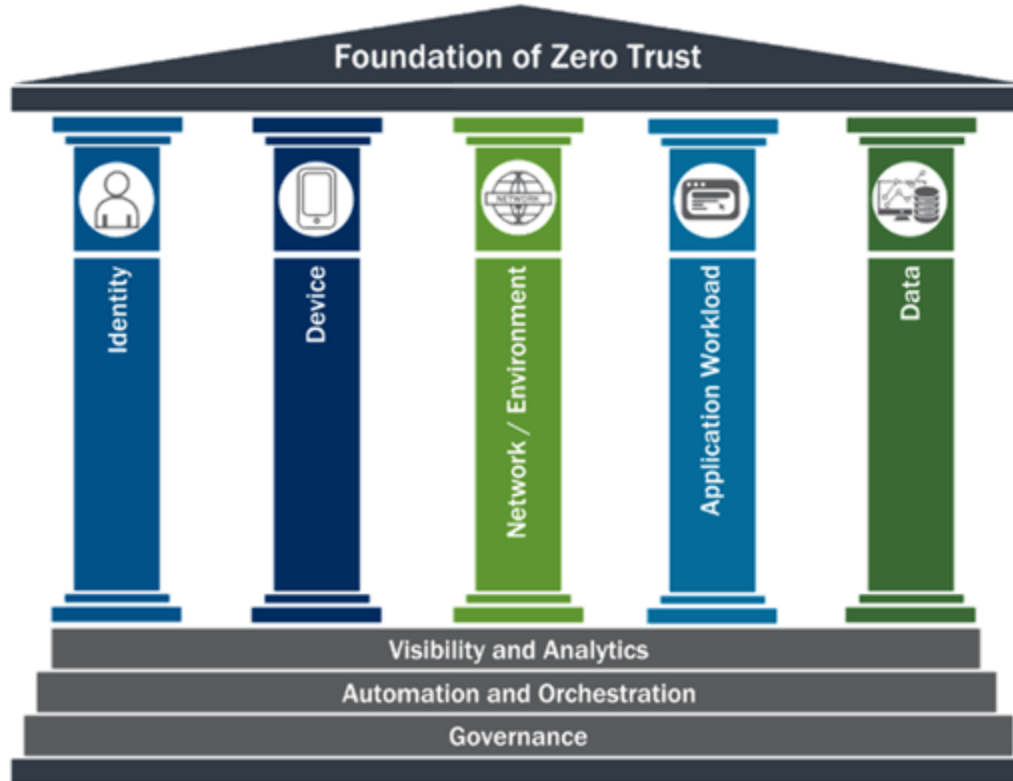
It's identity

Zero Trust means
different things to
different people

Standards / Models / Methods



CISA's Zero Trust Model



ZTA (Some Assembly Required)



Voice of Customer

Zero Trust Challenges & Insights



Regulatory & Mandates

- Am I in Compliance & What to do next?



Lack of Visibility

- Who's on Network & Who are talking to



Siloed Environments

- Lack of Governance



Hybrid Integration

- Legacy, OnPrem, Private Cloud, Public Cloud



Limited Resources & Skills Expertise



Measuring Success

- Business Outcome to Capability to KPI



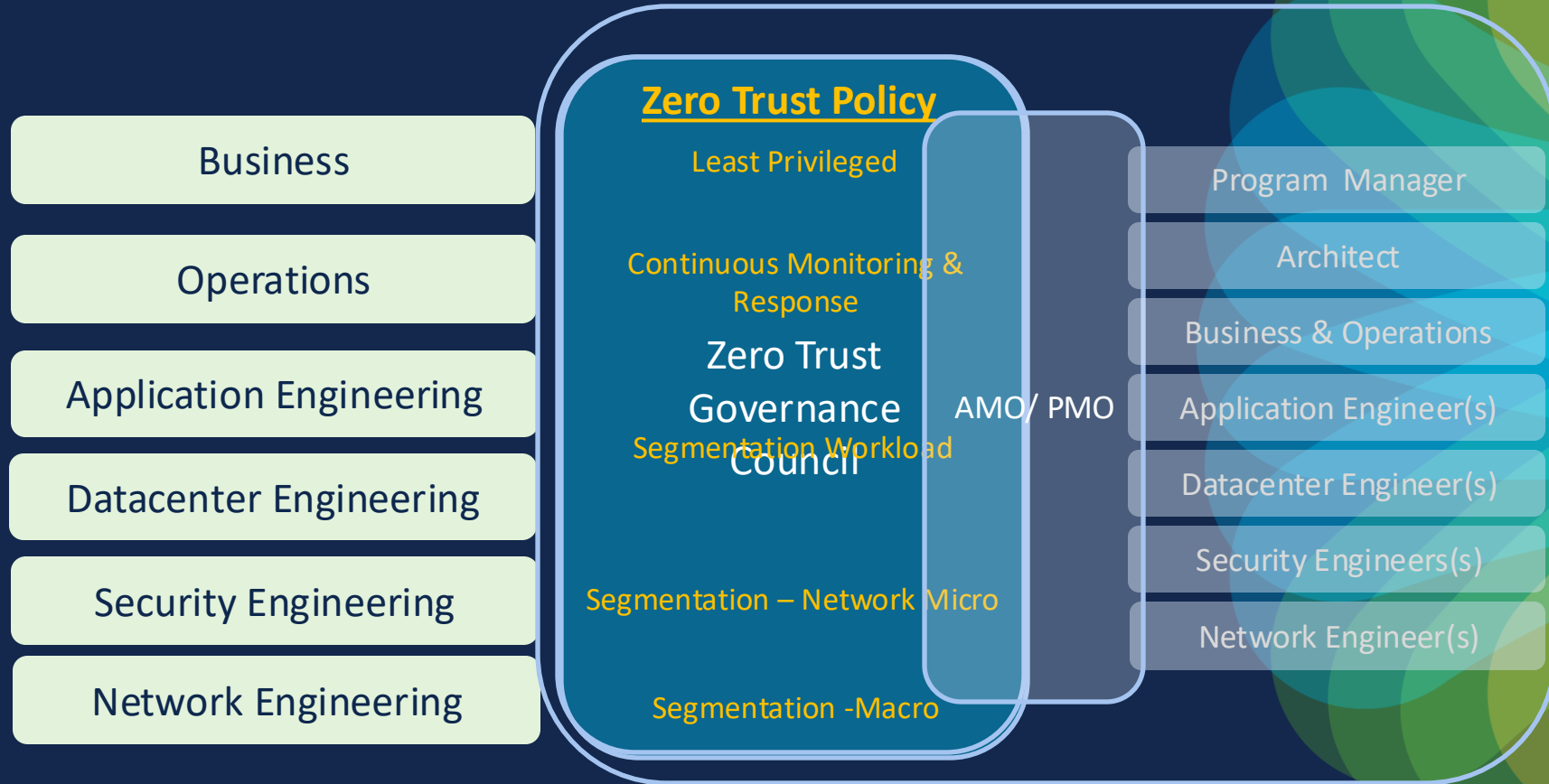
Value out of Current Investments



Keeping up with Threats

- Evolving Landscape, Vast Amounts of Data

Challenges of Governance

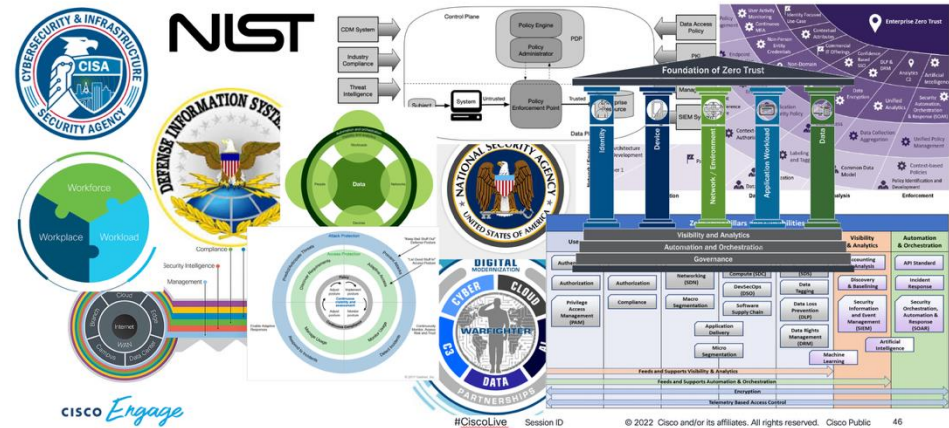


The ZTA Journey



Zero Trust Architecture

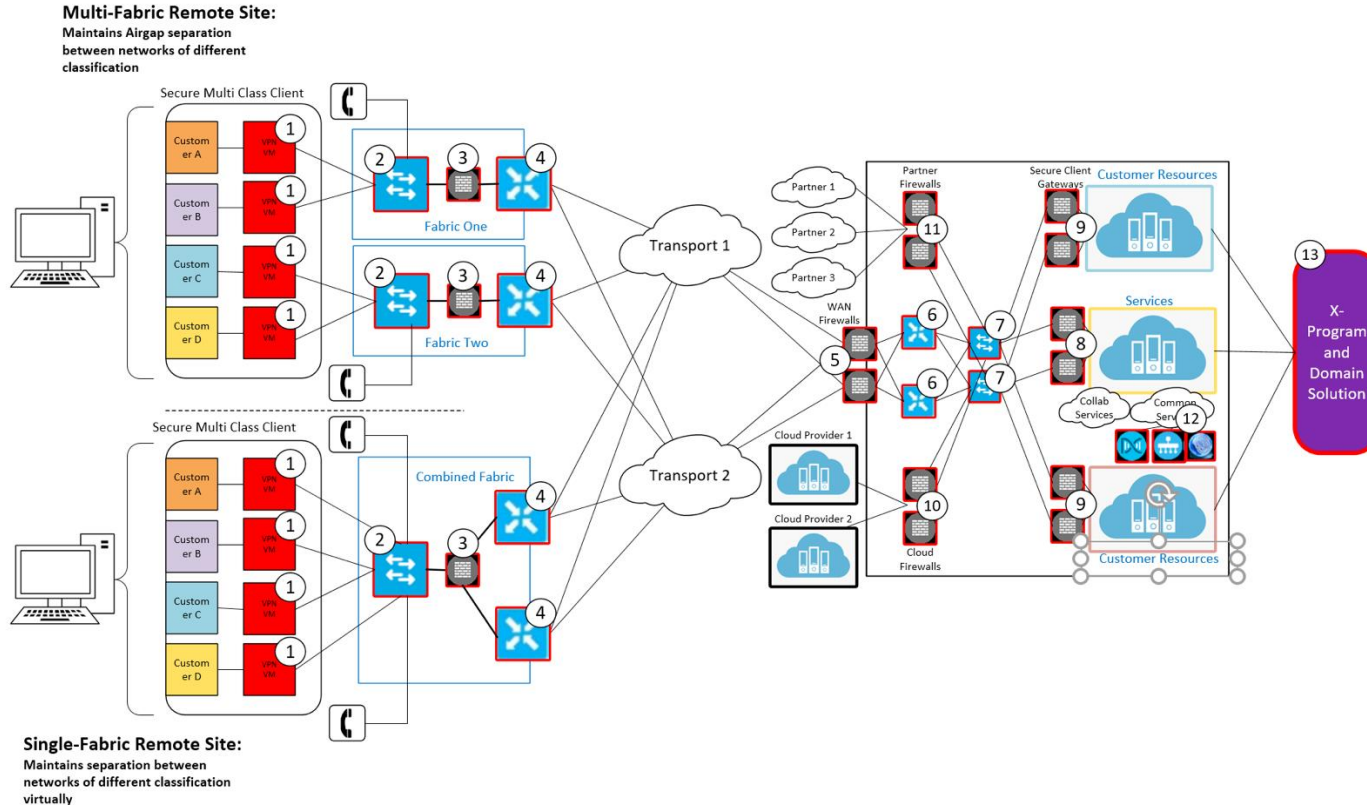
- A True end to end holistic architecture
 - We must treat it differently
- It is large, broad, and in-depth
 - Everyone has a framework



Zero Trust Architecture: Capabilities

1. User Inventory
2. Conditional User Access
3. Multi Factor Authentication (MFA)
4. Privileged Access Management (PAM)
5. Identity Federation & User Credentialing
6. Behavioral, Contextual ID, and Biometrics
7. Least Privileged Access
8. Continuous Authentication
9. Integrated ICAM Platform
10. Device Inventory
11. Device Detection and Compliance
12. Device Authorization w/ Real Time Inspection
13. Remote Access
14. Partially & Fully Automated Asset, Vulnerability and Patch Management
15. Unified Endpoint Management (UEM) & Mobile Device Management (MDM)
16. Endpoint & Extended Detection & Response (EDR & XDR)
17. Application Inventory
18. Secure Software Development & Integration
19. Software Risk Management
20. Resource Authorization & Integration
21. Continuous Monitoring and Ongoing Authorizations
22. Data Catalog Risk Alignment
23. Enterprise Data Governance
24. Data Labeling and Tagging
25. Data Monitoring and Sensing
26. Data Encryption & Rights Management
27. Data Loss Prevention (DLP) Data Access Control
28. Data Flow Mapping
29. Software Defined Networking (SDN)
30. Macro Segmentation
31. Micro Segmentation
32. Policy Decision Point (PDP) & Policy Orchestration
33. Critical Process Automation
34. Machine Learning
35. Artificial Intelligence
36. Security Orchestration, Automation & Response (SOAR)
37. API Standardization
38. Security Operations Center (SOC) & Incident Response (IR)
39. Log All Traffic (Network, Data, Apps, Users)
40. Security Information and Event Management (SIEM)
41. Common Security and Risk Analytics
42. User and Entity Behavior Analytics
43. Threat Intelligence Integration
44. Automated Dynamic Policies

Sample Reference Architecture (Security)



Zero Trust Architecture Roadmap

Immediate (Now)	Short Term (6 – 12 Months)	Medium Term (1 – 2 Years)	Long Term (3 – 5 Years)
13. Remote Access	1. User Inventory	3. Multi Factor Authentication (MFA)	7. Least Privileged Access
10. Device Inventory	5. Software Defined Data Center (SDDC)	7. Software Defined Networking (SDN)	43. Threat Intelligence Integration
39. Log All Traffic (Network, Data, Apps, Users)	30. Macro Segmentation	31. Micro Segmentation	33. Critical Process Automation
	37. API Standardization	36. Security Orchestration, Automation & Response (SOAR)	



An Action Plan

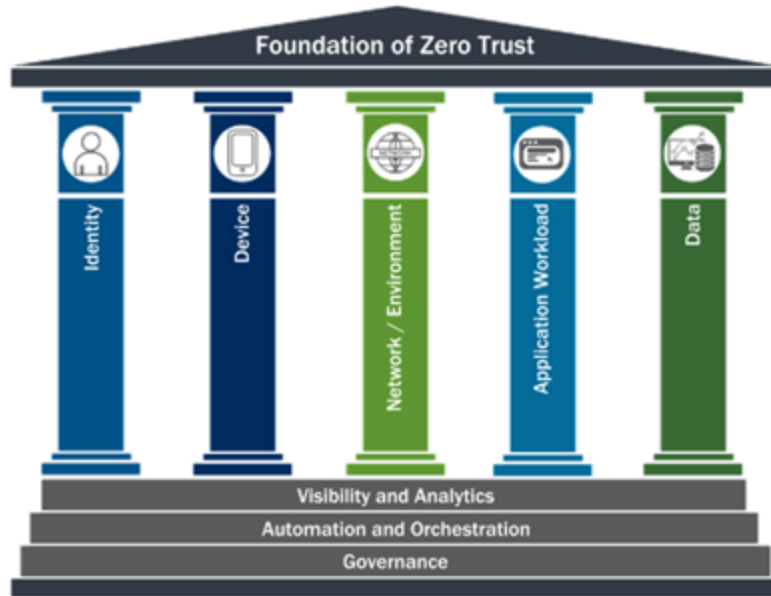


An Action Plan

1. Identify a Framework
2. Understand Today's Capabilities
3. Identify Goals and Gaps
4. Create a Segmentation Plan
5. Create Reference Architecture
6. Create the Journey
7. Take Small Simple Steps

Step 1 - Identify a Framework

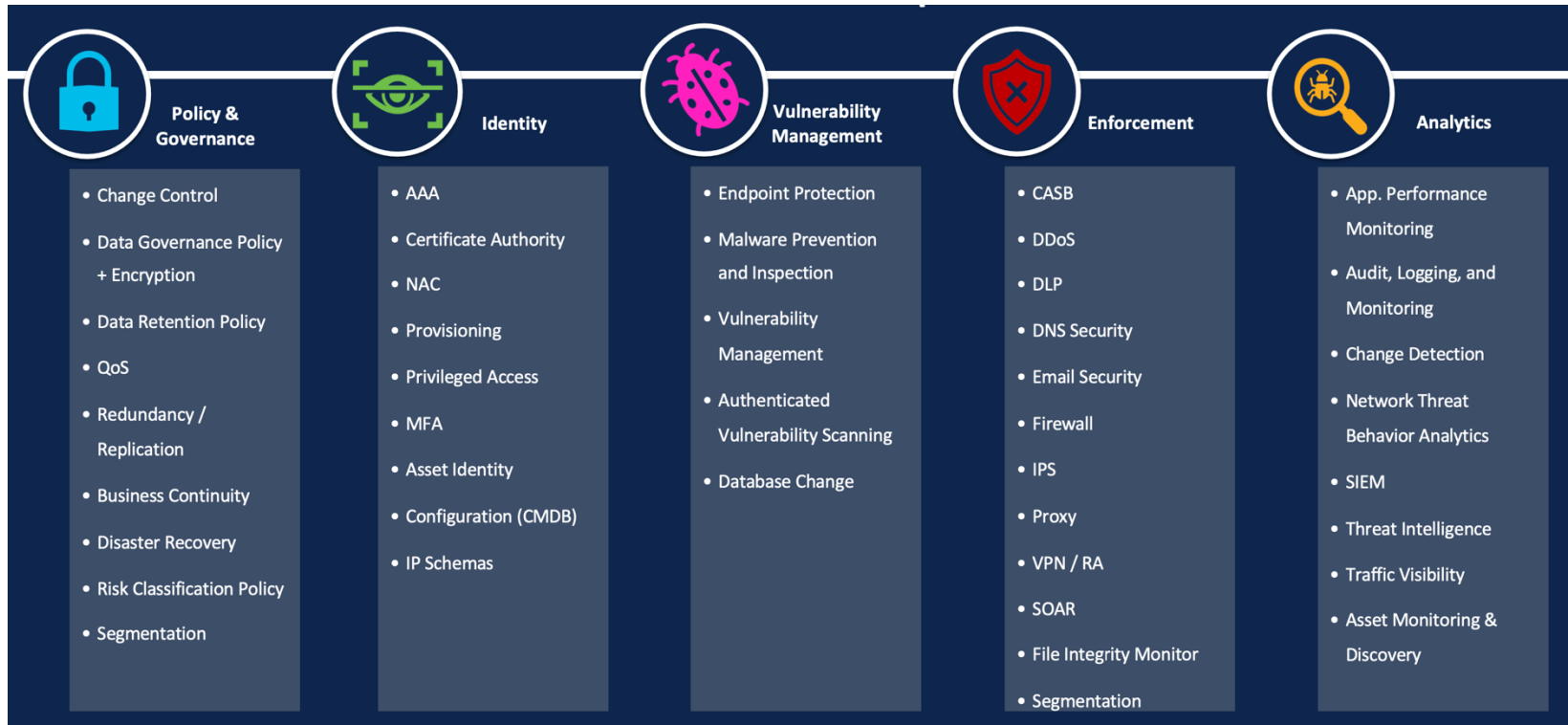
Identify a framework, model, or architecture



Map the ~45 capabilities to that framework

- | | | |
|---|--|---|
| 1. User Inventory | 16. Endpoint & Extended Detection & Response (EDR & XDR) | 31. Micro Segmentation |
| 2. Conditional User Access | 17. Application Inventory | 32. Policy Decision Point (PDP) & Policy Orchestration |
| 3. Multi Factor Authentication (MFA) | 18. Secure Software Development & Integration | 33. Critical Process Automation |
| 4. Privileged Access Management (PAM) | 19. Software Risk Management | 34. Machine Learning |
| 5. Identity Federation & User Credentialing | 20. Resource Authorization & Integration | 35. Artificial Intelligence |
| 6. Behavioral, Contextual ID, and Biometrics | 21. Continuous Monitoring and Ongoing Authorizations | 36. Security Orchestration, Automation & Response (SOAR) |
| 7. Least Privileged Access | 22. Data Catalog Risk Alignment | 37. API Standardization |
| 8. Continuous Authentication | 23. Enterprise Data Governance | 38. Security Operations Center (SOC) & Incident Response (IR) |
| 9. Integrated ICAM Platform | 24. Data Labeling and Tagging | 39. Log All Traffic (Network, Data, Apps, Users) |
| 10. Device Inventory | 25. Data Monitoring and Sensing | 40. Security Information and Event Management (SIEM) |
| 11. Device Detection and Compliance | 26. Data Encryption & Rights Management | 41. Common Security and Risk Analytics |
| 12. Device Authorization w/ Real Time Inspection | 27. Data Loss Prevention (DLP) Data Access Control | 42. User and Entity Behavior Analytics |
| 13. Remote Access | 28. Data Flow Mapping | 43. Threat Intelligence Integration |
| 14. Partially & Fully Automated Asset, Vulnerability and Patch Management | 29. Software Defined Networking (SDN) | 44. Automated Dynamic Policies |
| 15. Unified Endpoint Management (UEM) & Mobile Device Management (MDM) | 30. Macro Segmentation | |

Step 1a – Map Capabilities to Framework



Step 2 – Understand Today's Capabilities

Capture and Identify Current Capabilities



Step 3 – Identify Goals and Gaps

Create a “Score Card” to gather details

Policy & Governance											
Tracking #	Individual controls	Questions	Observations	Recommendations	POC For Further Information	Budget	Resolution Priority	People %	Process %	Tech %	Overall Condition
100	Change Control	Do you have defined configuration standards, what is the process for defining these, are they updated and how is adherence validated									
101	Change Control	Do you run a change management processes, who are the key stakeholders, talk me through the process and how security is invested in it, is it documented, what is the approvals process, how are unplanned changes identified, what are the repercussions for unplanned changes									
102	Change Control	How do you identify that patches are required, does this span all technologies in your business, how do you rate the risk of missing patches									
103	Change Control	how does this risk management drive the remediation process, what is the visibility into the current situation and how does this compare to the plan,									
104	Change Control	what are the optics of this and to whom are they circulated, what is the roll out plan and supporting infrastructure									
Change Control											

Step 3a – Populate a Score Card

Generate a “Score Card” based on data gathered

Zero Trust Capabilities- Current State													
Policy & Governance		Identity		Vulnerability Management			Enforcement		Analytics				
Change Control	2.5		AAA	2.7		Endpoint Protection	2.4		CASB	2.1		App. Performance Monitoring	2.1
Data Governance Policy	2.9		Certificate Authority	2.4		Malware Prevention and Inspection	2.3		DDoS	2.0		Audit, Logging, and Monitoring	2.1
Data Retention Policy	2.4		NAC	3.1		Vulnerability Management	2.3		DLP	2.0		Change Detection	1.0
QoS	2.0		Provisioning	2.3		Authenticated Vulnerability Scanning	2.0		DNS Security	2.1		Network Threat Behavior Analytics	1.0
Redundancy / Replication	2.3		Privileged Access	2.4		Database Change	1.0		Email Security	3.5		SIEM	2.1
Business Continuity	2.3		MFA	2.3					Firewall	2.1		Threat Intelligence	2.0
Disaster Recovery	2.3		Asset Identity	2.3					IPS	2.1		Traffic Visibility	2.1
Risk Classification Policy	2.3		Configuration (CMDB)	2.9					Proxy	2.1		Asset Monitoring & Discovery	2.1
Segmentation	2.2		IP Schemas	2.3					VPN / RA	2.1			
									SOAR	2.0			
									File Integrity Monitor	2.3			

Step 3b – Identify Score Card End State Goals

Generate a goal “Score Card” based on requirements

Zero Trust Capabilities- End State Goal													
Policy & Governance		Identity		Vulnerability Management		Enforcement		Analytics					
Change Control	2.5		AAA	5.0		Endpoint Protection	2.0		CASB	3.0		App. Performance Monitoring	2.0
Data Governance Policy	4.0		Certificate Authority	5.0		Malware Prevention and Inspection	3.0		DDoS	5.0		Audit, Logging, and Monitoring	2.0
Data Retention Policy	3.0		NAC	5.0		Vulnerability Management	1.0		DLP	4.0		Change Detection	2.0
QoS	2.0		Provisioning	4.0		Authenticated Vulnerability Scanning	5.0		DNS Security	3.0		Network Threat Behavior Analytics	1.0
Redundancy / Replication	1.0		Privileged Access	3.0		Database Change	4.0		Email Security	0.0		SIEM	2.0
Business Continuity	5.0		MFA	2.0					Firewall	3.0		Threat Intelligence	3.0
Disaster Recovery	1.0		Asset Identity	1.0					IPS	2.0		Traffic Visibility	2.0
Risk Classification Policy	0.0		Configuration (CMDB)	5.0					Proxy	1.0		Asset Monitoring & Discovery	1.0
Segmentation	3.0		IP Schemas	3.0					VPN / RA	5.0			
									SOAR	3.0			
									File Integrity Monitor	1.0			

Step 3c – Identify Score Card One Year Goals

Generate a one year out goal

Zero Trust Capabilities- Year 1													
Policy & Governance		Identity		Vulnerability Management			Enforcement		Analytics				
Change Control	3.2		AAA	3.5		Endpoint Protection	3.1		CASB	2.7		App. Performance Monitoring	2.7
Data Governance Policy	3.7		Certificate Authority	3.1		Malware Prevention and Inspection	3.0		DDoS	2.6		Audit, Logging, and Monitoring	2.7
Data Retention Policy	3.1		NAC	4.1		Vulnerability Management	3.0		DLP	2.6		Change Detection	1.3
QoS	2.6		Provisioning	3.0		Authenticated Vulnerability Scanning	2.6		DNS Security	2.7		Network Threat Behavior Analytics	1.3
Redundancy / Replication	3.0		Privileged Access	3.1		Database Change	1.3		Email Security	4.6		SIEM	2.7
Business Continuity	2.9		MFA	2.9					Firewall	2.7		Threat Intelligence	2.6
Disaster Recovery	2.9		Asset Identity	2.9					IPS	2.7		Traffic Visibility	2.7
Risk Classification Policy	2.9		Configuration (CMDB)	3.7					Proxy	2.7		Asset Monitoring & Discovery	2.7
Segmentation	2.9		IP Schemas	3.0					VPN / RA	2.7			
									SOAR	2.6			
									File Integrity Monitor	3.0			

Step 4 – Segmentation Plan

Map your business workflows



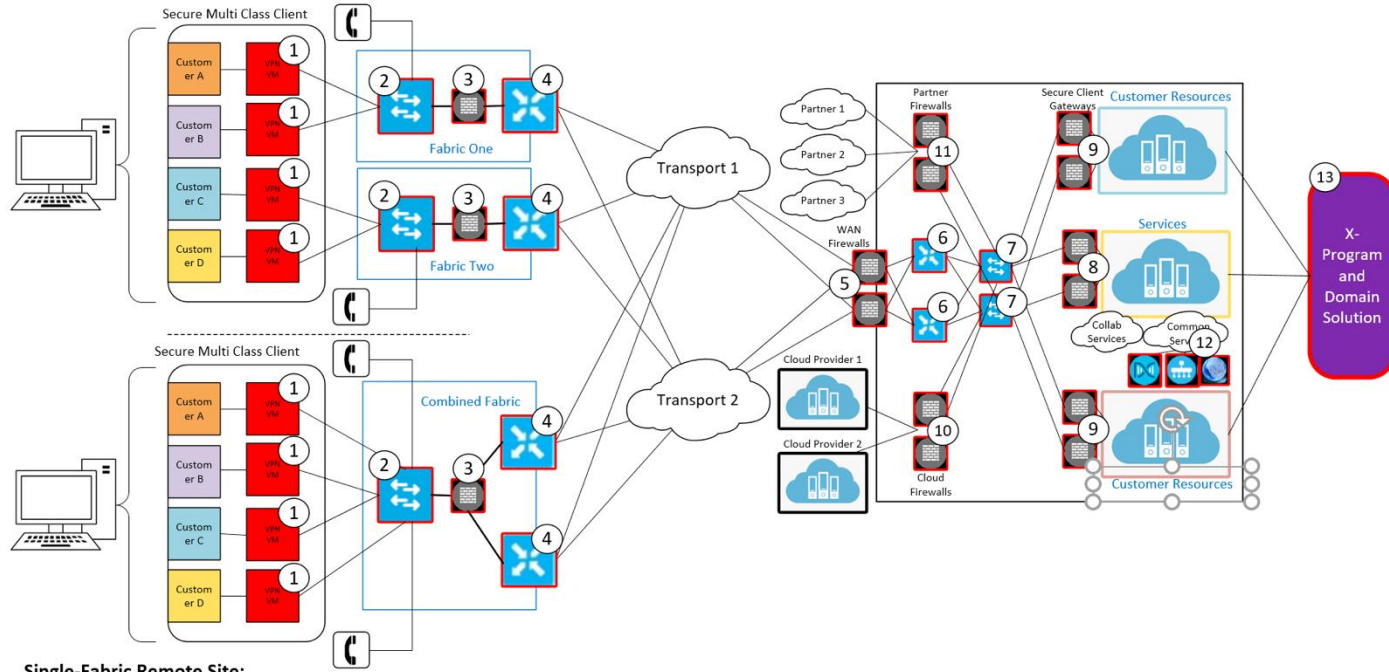
Non Technical Plan aligned to business workflows

Guest User	Yes												Yes		Yes				Workplace	
Normal User	Yes	Yes											Yes	Yes	Yes		Yes	Yes		
Privileged User #1											Yes					Yes				
Privileged User #2												Yes								
Printer					t9100															
IP Phone				Yes																
VTC				Yes																
Badge Reader									t14001											
HVAC Sensor										Yes										
Remote User	Yes	Yes												Yes						
Cell Phone	Yes	Yes											Yes	Yes					Workforce	
	Application Server # 1	Application Server # 2	Database Server	Call Manager	Print Server	Mail Server	DNS Server	FTP Server	IoT Server # 1	IoT Server # 2	Network Infrastructure	Server Infrastructure	AWS Infrastructure	AWS: Application # 1	AWS: Application # 2	Azure: Infrastructure	Azure: Application # 1	Azure: Application # 2		
	Workload																			

Step 5 – Create Reference Architecture

Multi-Fabric Remote Site:

Maintains Airgap separation between networks of different classification



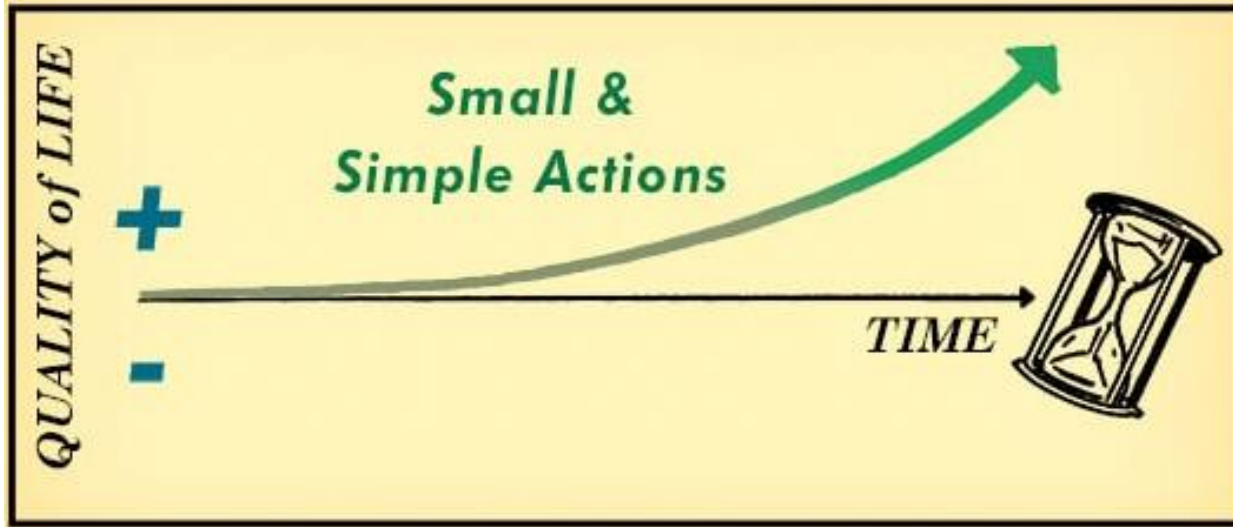
Step 6 – Create the Journey

Create a plan to get to the future state

Immediate (Now)	Short Term (6 – 12 Months)	Medium Term (1 – 2 Years)	Long Term (3 – 5 Years)
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	37. API Standardization	36. Security Orchestration, Automation & Response (SOAR)	

Step 7 – Take Small Simple Steps

Do Something!



Zero Trust Lifecycle Approach



Zero Trust Lifecycle Approach

Outcome centric approach to mitigate risk and provide advisory support throughout your Zero Trust journey.

Strategy and Planning

Design, Implement & Integrate

Operate & Optimize

12 months

2026-2028

1

Zero Trust Risk Review
and Advisory

3

Zero Trust Product
/Solution Deployment

5

Zero Trust Integrations &
Automation Workflow

7

Capabilities Maturity
Analysis

2

Zero Trust Journey Map
"Strategy & Analysis"

4

Segmentation Analysis, Design
& Implementation

6

Zero Trust Operations
& Optimizations

Program Management Office

Architecture Management Office

Engineering Support

In Conclusion

- Understand you will never be finished with Zero Trust
- Understand Zero Trust is NOT a product
- Understand Zero Trust starts with a ZT PMO
- Must break down silos
- Take small steps, one at a time
- No Easy Button



Thank you

